19th Annual

CHILI COOK-OFF & OYSTER ROAST

Sponsorship & Information Packet

NOVEMBER 17, 2018
Riverfront Park / North Charleston, SC
On November 17, 2018 Charleston Animal Society will host the 19th-Annual Chili Cook-Off & Oyster Roast. The event will take place at beautiful Riverfront Park in North Charleston.

OUR MISSION
Since its founding, our mission has always stayed the same: To Prevent Cruelty to animals. In 1874, Charleston Animal Society became the first animal organization in South Carolina and one of the first in the Nation, and has never turned our local animals away.

OUR VISION
Our vision is one where all healthy and treatable animals are saved. It’s a vision where all people and animals are treated with respect and kindness, and it envisions a world where cruelty is not tolerated.

Thank you,

Elena Lawson
Director/Special Projects & Business Partnerships
elawson@charlestonanimalsociety.org
843-437-5701
WHY SHOULD I BECOME A SPONSOR?

SPONSORSHIP LEVELS

HERE ARE A FEW REASONS...

We maximize our sponsors’ exposure! The Chili Cook-Off & Oyster Roast is our BIGGEST event. It includes four bands, kids’ games, over 100 chili teams, oysters, beer & wine, pet adoptions & so much more. Our aggressive marketing and advertising campaign for the event will get your company exposure on multiple platforms. Here are a few!

MARKETING PLATFORMS

PRINT

Sponsors receive placement on printed, promotional, and ad materials corresponding to your level of sponsorship.

MEDIA

The Chili Cook-Off is featured on the local news and radio outlets. We also partner with the Post & Courier, The City Paper, CRBJ, Carolina Tails, among others.

ONLINE

Sponsors will have their logos displayed on email marketing campaigns, web pages, and social media. Over one million impressions across all channels were served.

EVENT DAY

With over 7,500 expected attendees, your company is guaranteed to be seen on premise during the big day!
WHAT YOUR SPONSORSHIP DOES

ACHIEVEMENTS
MADE POSSIBLE BY THE COMMUNITY

We are Charleston Animal Society. A 501(c)(3) non-profit organization (Tax ID: 57-6021863) that depends on philanthropic gifts from the community to help save lives. As an open-admission animal shelter we care for 90% of the animals in our area. We are a No Kill. No Harm. Community and we NEVER turn an animal away! This year will mark the 19th Chili Cook-Off & Oyster Roast. It is the largest fundraising event held by Charleston Animal Society. We broke records in 2017 and are looking to build on that success and make 2018 even better. Take a look at some of the numbers from last year’s big day.

Attendees
Over 6,000 people walked the grounds at Riverfront Park in 2017, making it our most-attended event ever!

Teams in the Chili Cook-Off
We had over 100 chili recipes entered into the 2017 cook-off, including over 75 sponsors showcasing their companies (and cooking skills).

Dogs Adopted
EVERY dog that was brought to last year’s event left with a new home.
DON’T JUST TAKE OUR WORD FOR IT!
Here are what a few of our sponsors had to say...

SNYDER EVENTS
GREG CASCIATO

“Working with Charleston Animal Society for their Chili Cook-Off was nothing short of a pleasure! For such a large event, they made the job very easy for our staff. Their attention to detail throughout the entire process was amazing. We truly enjoyed working with the staff and we look forward to it again next year.”

BREAKTHRU BEVERAGE
JAMES FARRA

“We were proud to support Charleston Animal Society with Wine & Rose’ at their event this past November. This is a fantastic event supporting a great cause in beautiful Charleston, SC. We look forward to partnering with the event again in upcoming years.”

CITY OF NORTH CHARLESTON
OFFICE OF THE MAYOR

“Throughout the year, we love partnering with Charleston Animal Society, but especially for the Chili Cook-Off. The event brings the entire community together for a fun day that greatly benefits our local pet population and our city. The service the Charleston Animal Society provides our residents is essential, and the Chili Cook-Off only helps further their invaluable mission.”

MT. PLEASANT MAGAZINE
BERT WOOD

“Having a presence at the Chili Cook-Off this year really enabled us to create awareness of our new culinary publication — Lowcountry Cuisine. We are so grateful to have been a part of it this year. We will be back! Thanks so much for a great event.”
CAROLINA REAPER - EVENT SPONSOR
$25,000 // ONLY ONE AVAILABLE

INCLUDED WITH THIS SPONSORSHIP:
- 25 Admission tickets with VIP Access
- Table & chairs + 10X10 Tent *(Upon Request)*
- Stage recognition by emcee at event.
- Company name or logo on CAS website & email
- Company Name or Logo on event poster/banner
- Opportunity to appear on one tv/radio spot
- Facebook post to estimated 250k followers and one-minute ad or slide on lobby monitor

PRIMO PEPPER - VENUE SPONSOR
$20,000 // ONLY ONE AVAILABLE

INCLUDED WITH THIS SPONSORSHIP:
- 20 Admission tickets with VIP Access
- Table & chairs + 10X10 Tent *(Upon Request)*
- Stage recognition by emcee at event.
- Company name or logo on CAS website & email
- Company Name or Logo on event poster/banner
- Opportunity to appear on one tv/radio spot
- Facebook post to estimated 250k followers and one-minute ad or slide on lobby monitor
**SPONSORSHIP LEVELS CONTINUED**

Find the right fit for your company!

---

**CALIENTE “HOT” SPONSOR**

**MAIN STAGE SPONSOR**

$15,000 // ONLY ONE AVAILABLE

- ✔ Company name or logo on the main stage
- ✔ 15 Admission tickets with VIP Access
- ✔ Table & chairs + 10x10 tent (upon request)
- ✔ Stage recognition by emcee
- ✔ Company name or logo on event poster/banner
- ✔ Company name or logo on CAS website and email
- ✔ Opportunity to appear on one TV or radio spot
- ✔ Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

---

**HABANERO SPONSOR**

**T-SHIRT SPONSOR**

$10,000 // ONLY ONE AVAILABLE

- ✔ Company name or logo on T-Shirt
- ✔ 10 Admission tickets with VIP Access
- ✔ Table & chairs + 10x10 tent (upon request)
- ✔ Stage recognition by emcee
- ✔ Company name or logo on event poster/banner
- ✔ Company name or logo on CAS website and email
- ✔ Opportunity to appear on one TV or radio spot
- ✔ Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

---

**HABANERO SPONSOR**

**SATELLITE STAGE AREA**

$10,000 // ONLY ONE AVAILABLE

- ✔ Company name or logo on the satellite stage
- ✔ 10 Admission tickets with VIP Access
- ✔ Table & chairs + 10x10 tent (upon request)
- ✔ Stage recognition by emcee
- ✔ Company name or logo on event poster/banner
- ✔ Company name or logo on CAS website and email
- ✔ Opportunity to appear on one TV or radio spot
- ✔ Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

---

7th-Annual Chili Cook-Off & Oyster Roast
CAYENNE SPONSOR
VIP TENT SPONSOR
$8,000 // ONLY ONE AVAILABLE

- Company name or logo on VIP Tent
- 8 Admission tickets with VIP Access
- Table & chairs + 10x10 tent (upon request)
- Stage recognition by emcee
- Company name or logo on event poster/banner
- Company name or logo on CAS website and email
- Opportunity to appear on one TV or radio spot
- Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

CAYENNE SPONSOR
OYSTER AREA SPONSOR
$8,000 // ONLY ONE AVAILABLE

- Company name or logo on Oyster Zone
- 8 Admission tickets with VIP Access
- Table & chairs + 10x10 tent (upon request)
- Stage recognition by emcee
- Company name or logo on event poster/banner
- Company name or logo on CAS website and email
- Opportunity to appear on one TV or radio spot
- Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

JALAPENO SPONSOR
FOOTBALL TV AREA SPONSOR
$6,000 // ONLY ONE AVAILABLE

- Company name or logo on Football TV Zone
- 6 Admission tickets with VIP Access
- Table & chairs + 10x10 tent (upon request)
- Stage recognition by emcee
- Company name or logo on event poster/banner
- Company name or logo on CAS website and email
- Opportunity to appear on one TV or radio spot
- Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

Find the right fit for your company!
Find the right fit for your company!

JALAPENO SPONSOR
APPROACH ZONE
$6,000 // ONLY ONE AVAILABLE
- Company name or logo on Approach Zone
- 6 Admission tickets with VIP Access
- Table & chairs + 10x10 tent (upon request)
- Stage recognition by emcee
- Company name or logo on event poster/banner
- Company name or logo on CAS website and email
- Opportunity to appear on one TV or radio spot
- Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

MILITARY TICKET SPONSOR
$4,000 // 10 AVAILABLE
- 50 Tickets distributed to Military Personnel
- Marketing strategy for increased promotion
- 6 Admission tickets with VIP Access
- Table & chairs at event (upon request)
- Stage recognition by emcee
- Company name or logo on event poster/banner
- Company name or logo on CAS website and email
- Facebook post to estimated 250k followers & one-minute ad or slide on lobby monitor

EVENT AREA SPONSOR
$2,500 // 24 AVAILABLE
- Company name or logo recognizing designated Event Area
- 4 Admission tickets with VIP Access
- Table & chairs at event (upon request)
- Company name or logo on event banner
- Company name or logo on CAS website

EXHIBITOR TABLE SPONSOR
$500 // 30 AVAILABLE
- 2 Admission tickets to the event
- Table & chairs at event (upon request)
- Company name or logo on event banner

POBLANO SPONSOR
$1,200 // 15 AVAILABLE
- 2 Admission tickets to the event
- Table & chairs at event (upon request)
- Company name or logo on event banner
- Company logo/link on CAS website
BECAUSE OF YOU

Over 20,000 abandoned, sick, abused, and neglected animals from throughout the area enter our care annually. Charleston Animal Society spends an average of $369.14 on each animal for the medical treatment of injured and ill homeless animals, many of which have been hit by vehicles, afflicted with disease, shot, victimized or abused in some form. Here are few ways your sponsorship money helps!

*2017 Stats

<table>
<thead>
<tr>
<th>SPAY &amp; NEUTER</th>
<th>FOUND HOMES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thanks to your donation — We were able to spay and neuter over 11,000 animals in 2017.</td>
<td>Thanks to your donation — We found found homes for over 5,000 animals in 2017.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FOSTER HOMES</th>
<th>REUNITE LOST PETS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thanks to your donation — We were able to send 2,523 animal to foster homes.</td>
<td>Thanks to your donation — We were able to reunite 1,259 lost animals with their families.</td>
</tr>
</tbody>
</table>
SPONSORSHIP LEVEL SELECTION
Simply fill this out and send it in!

PLEASE CIRCLE THE CHOSEN SPONSOR PACKAGE
CAROLINA REAPER  PRIMO  CALIENTE  HABANERO  CAYENNE
JALAPENO  MILITARY  EVENT AREA  POBLANO  EXHIBITOR

IF YOUR SPONSORSHIP PACKAGE INCLUDES ONE OF THE FOLLOWING, CIRCLE YOUR CHOICE BELOW:
SPONSOR REQUESTS: 10X10 TENT  TABLE & CHAIRS  APPEARANCE ON TV  RADIO SPOT
SPONSOR CHOICE: FACEBOOK POST  SLIDE ON LOBBY MONITOR

IN-KIND DONATION – PLEASE DESCRIBE OR ATTACH DESCRIPTION OF PRODUCT OR SERVICES BEING PROVIDED

______________________________________________________________

______________________________________________________________

NAME ___________________________ SIGNATURE ___________________________ DATE ___________________________

COMPANY ___________________________ EMAIL ___________________________ PHONE ___________________________

MAILING ADDRESS ___________________________

PAYMENT

CARD TYPE:  MASTERCARD  VISA  DISCOVER  AMEX

CREDIT CARD NO. ___________________________

BILLING ADDRESS ___________________________

NAME ON CARD ___________________________ SIGNATURE ___________________________
**CASH PAYMENT REQUIRED FOR ALL ADD-ON ITEMS**

***EXCLUSIVITY FOR SERVICE/PRODUCT TYPE OF BUSINESS SPONSOR AT EVENT NEGOTIABLE. ADDITIONAL PRICE BASED ON VOLUME OF FORFEITED COMPETING SPONSORS, SALES AND VALUE OF EXCLUSIVITY ARRANGEMENT.

**EXTRA OPTIONS**

$200 - PACKET OF 10 ADDITIONAL ADMISSION TICKETS  
$500 - PACKET OF 25 ADDITIONAL ADMISSION TICKETS  
$250 - EVENT TENT (IN VENDOR VILLAGE) WITH EXTRA TABLE (1) & CHAIRS (2)  
$500 - PRODUCT PLACEMENT AT EVENT  
(ANY ITEM THAT REQUIRES FOOTPRINT IN EXCESS OF 10X10 ASSIGNED AREA)

**PLEASE SUBMIT PAYMENT BY OCTOBER 26, 2018**  
CHECKS PAYABLE TO CHARLESTON ANIMAL SOCIETY WITH THIS FORM AND YOUR COMPANY’S HIGH-RESOLUTION LOGO TO THE ATTENTION OF:

ELENA LAWSON  
DIRECTOR OF SPECIAL PROJECTS & BUSINESS PARTNERS  
CHARLESTON ANIMAL SOCIETY  
2455 REMOUNT ROAD  
NORTH CHARLESTON, SC 29406  
PHONE: 843-329-1552  
CELL: 843-437-5701  
ELAWSON@CHARLESTONANIMALSOCIETY.ORG  
WWW.CHARLESTONANIMALSOCIETY.ORG  
FEDERAL TAX ID: 57-6021863